

# industrial



A Regional Distributor with a National Presence

[www.mmsmedical.com](http://www.mmsmedical.com)



# who we are

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MMS, A Medical Supply Company was founded in 1970 under the name of Midwest Medical Supply Company, Inc. and focused on providing products and services to the acute care market. The company goal of becoming the most customer driven health-care provider is as important today, as it was over thirty years ago.

In 1996, the current owners purchased the company and continued operating under the Midwest Medical Supply Company, LLC name with locations in Missouri, Kansas and Guam. MMS worked to broaden the market share with the addition of sales and distribution coverage in the Houston, Texas region in 2001. With the acquisition of the Perigon Group, consisting of six locations, in the year 2002 the

Midwest umbrella expanded and began operating under the name of MMS, A Medical Supply Company. In 2003 Harris Hospital Supply

*We have been an MMS customer for 12 years and the fill rate is 99%+. Their customer service is excellent. I would highly recommend MMS to anyone.*

—Randy Dudenbostel  
Director of Materials Management  
Memorial Hospital - Chester, IL

out of the Chicago area was added. And, the most recent addition for MMS came in 2004 with a new distribution center in Louisiana.

MMS continues to provide medical supplies to acute care, long term care, pharmacies, physicians, home health care agencies and the US gov-

ernment. Acquisitions, over recent years, have allowed MMS to expand into the hospice/dialysis markets as well as a retail catalog segment of the business. In 2003, MMS added divisions to service customers in the industrial market as well as providing a redistribution service for major suppliers. The growth of MMS came through expanded markets and divisions that are serviced through our regional distribution centers.

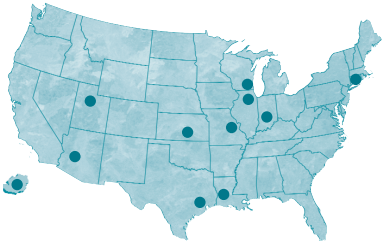


MMS prides itself in being a “Regional Distributor with a National Presence” allowing us to provide dedication and commitment to our customers along with a broad array of products. MMS has a nationwide team of sales professionals as well as distribution centers located in eleven major market areas to provide excellent supply chain management.

With all of the growth and change that MMS has experienced, there are many constants that keep us grounded, the most important being the MMS mission of pledging to conduct ourselves with honesty and integrity and to dedicate ourselves to our customers, our suppliers and to one another.

We look forward to working with you.

# Locations



#### Headquarters

13400 Lakefront Drive ■ Earth City, MO 63045  
Phone: 314-291-2900 ■ Toll Free: 800-736-2115  
Customer Service - T: 800-473-2332 F: 800-352-1778  
Government - T: 800-488-7951 F: 800-811-3752  
Home Care - T: 888-540-3232 F: 314-291-2998

#### Arizona

2229 East Magnolia St.  
Phoenix, AZ 85034  
Phone: 602-306-1722  
Cust. Service: 800-777-2634  
Fax: 602-306-1787

#### Connecticut

238 Prestige Park Rd.  
East Hartford, CT 06108  
Phone: 860-291-8080  
Cust. Service: 800-633-7674  
Fax: 860-291-8083

#### Guam

165-E Guerrero St.  
Hannon Industrial Park  
Tamuning, GU 96913  
Cust. Service: 671-922-2700  
Fax: 671-922-6967

#### Illinois

2545 S. 25th Ave.  
Broadview, IL 60155  
Phone: 708-344-3190  
Cust. Service: 866-257-4388  
Fax: 708-344-7134

#### Indiana

12336 Hancock St.  
Carmel, IN 46032  
Phone: 317-843-1661  
Cust. Service: 800-843-8218  
Fax: 317-575-3257

#### Kansas

1970 S. West St., Ste. 160  
Wichita, KS 67213  
Phone: 316-945-6941  
Cust. Service: 800-473-2332  
Fax: 316-616-0000

#### Louisiana

6565 Exchequer Dr., Ste. 160  
Baton Rouge, LA 70809  
Phone: 225-755-0662  
Cust. Service: 800-473-2332  
Fax: 225-755-0664

#### Texas

4655 Wright Rd., Ste. 250  
Houston, TX 77477  
Phone: 281-313-4711  
Cust. Service: 800-473-2332  
Fax: 281-313-4736

#### Utah

585 West 3900 South, Ste. 10  
Salt Lake City, UT 84123  
Phone: 801-266-3510  
Cust. Service: 800-678-6660  
Fax: 801-266-3568

#### Wisconsin

W223 N777 Saratoga Dr.  
Waukesha, WI 53186  
Phone: 262-549-5660  
Cust. Service: 800-336-6001  
Fax: 800-545-0065

# industrial business division

The MMS Industrial Business division focuses on critical production markets, dedication to helping our customers reach their goals, flexibility, national distribution excellence and our commitment to bring overall value to market. The Industrial Business division brings various products that are

“housed under one roof” to your facility. By issuing one purchase order for all your supply needs, we can save you money! Our customer service department will be happy to take your order and can be reached at 1-800-473-2332 x1023, Monday through

Friday from 8:00am to 4:30pm CST.

#### Products

We have the products you are looking for: Raw Materials and Ingredients, Media, Critical Packaging and Sterilization Supplies, Apparel, Gloves, Sanitation Products (Mops, Buckets, etc), Mats and Labels, Wipes and Swabs, Face Masks, Equipment/Stainless Steel, Disinfectants, Environmental Monitoring and more!

#### Benefits

We strive to be the number one provider for critical production supplies. Our goal is to take full advantage of our national presence and focus on industrial markets we can service from our distribution centers. Our size allows us to move quickly and creatively in proposing solutions.

- Bulk Orders
- Local Warehousing and Distribution
- Ease of Ordering- Phone, Fax or EDI
- Central Customer Service
- Next Day Service Opportunities
- Account Manager Representation
- Sales and Purchasing Tracing by Facility
- Our Professional Customer Service Representatives will Exceed your Expectations

#### Manufacturers

MMS is proud to offer a broad selection of products from over 750 reputable manufacturers with quality brand name products. We offer, but are not limited to, the following manufacturers:

Alliance  
Becton Dickinson  
Berkshire  
Cleanwear  
Dupont  
Kimberly Clark  
Microflex  
Newport Biosystems  
Omni Gloves  
Perflex  
Purus  
Steris  
Value-Tek  
and many more!

#### Markets

- Pharmaceutical
- Bio-Tech
- Medical Device
- Semi-Conductor
- Food & Beverage

focusing on critical production supplies



## Mission

To effectively serve all of the specialized and diverse needs of the medical community, while conducting ourselves with honesty and integrity. We dedicate ourselves to our customers, our suppliers and to one another, with one common goal in mind: *To effectively distribute products and services to the healthcare community.*

## Vision

Our vision is to be the premier national distributor to the healthcare industry in the 12 markets we serve. We will achieve this goal through an ongoing commitment to innovation, quality and service. A balance of leadership and teamwork will serve as our foundation.

## Commitment

- To provide seasoned account representatives and ongoing support.
- To offer quality products, service and training.
- To build partnerships of value for the present and future.
- To possess a broad working knowledge of all facets of this industry.
- To encourage high standards and loyalty in all relationships.
- To exceed your expectations!

